

Father – Yahweh, Father (My Identity)

- Thank you for Tonya's breakthrough (create a sales process)
- Justin – Nothing can stop what is coming

Lord, What's on your heart?

Teach me how to co-labor with your creativity

- Don't ask for solutions on a plate; Ask what I can do with you
- Learn to ask the right questions
- How to think, what to ask for
- Listen to what is in Father's heart first

In coaching

- What's on your heart?
- Where do you want to take this?
(offer choices, show the road map (Process flow), past progress, "next" options)

In your own creativity

- Lord, what can we create together?
 - I need your help, your purpose
 - But I want to contribute, innovate
 - Share your vision and purpose (co-labor)
 - Flow in your anointing, see the result
 - Find the vein and mine it, follow it, the Lamb
(the flow and direction of Living Words from the 7-Spirits)
- Learn to see, imagine where it's going (Rev 4:1)
(allow Father to show you, expect Him to)

How did Tonya hit Gold (#12), the sales process (reverse engineer what happened!)

12. – Business and City Culture - Efficiency Sales Process Flow Diagram – I'm leveraging prior experience in organizing work and how I think to develop a sales process flow diagram and CRM. This will improve my own sales and provide a template for the rest of the sales staff.

Goals – where will I be (Looking back from future)	"Emotional Why" (How it will feel?) "Vision" - what does it look like?	What's the Next Step? How is Father Leading, doing?
The sales team productivity is greatly improved. It drives revenue and reduces their stress. They know exactly what to do next. We're teaching others how to be excellent. It's our Culture!	I feel like I'm possessing my land in the Spirit. It makes a big difference for the company and opens doors for Kingdom Culture in many other areas. I see people thriving in their full potential, I'm Fathering/Mothering others with love instead of just discipline... fulfilling!	I'm coaching my nephew Joe as a first fruits in sales. Talking to Jonathan et. al. about CRM Allowing myself to dream about the process. Make it Ferron's idea.

Jesus – Immanuel, God with us, Redeemer (Of my Story)

Redeeming creativity is connecting hearts

Creativity happens at the intersections of:

- 1) Connecting with your heart (Becoming yourself)
 - a. How Father created you
 - b. The desires He wrote in your heart
- 2) Connecting with Father's heart
 - a. What is he doing right now
 - b. What does he want to "add" (Mt 6:33)

LORD, how to mentor creativity in Sons and daughters

- 1) Start with their dream (let them try it, taste it prophetic aspirations)
 - a. What will it be like in the future
 - b. What will it feel like emotionally
 - c. What's the next step
- 2) Where is Father in this story?
 - a. Does it resonate with Him? ...You? ...is it real? ...financially?
(Is their juice, anointing? Is it exciting? Are there confirmations?)
 - b. Where is the synergism with what Father is doing now, Reformation
 - c. Where is He Leading
 - i. What is following the Lamb? Taking up your cross?
 - ii. Where is He guiding into all truth (Jn 16:13?)

Holy Spirit – I AM the Bread of Life, Spirit of Truth (Purpose)

Creativity, finding the vein, being on the same page
(is food for Sons, it feeds their hearts to bear fruit)

**Jn 15:7 – If you remain in me and my words remain in you,
ask whatever you wish, and it will be done for you.**

**8) This is to my Father's glory, that you bear much fruit,
showing yourselves to be my disciples.**

- Father loves to glorify His sons and Daughters
- They love to lay crowns at His feet

**Rev 4:10 – the twenty-four elders fall down before him who sits on the throne and worship him
who lives for ever and ever. They lay their crowns before the throne and say:**

**11) You are worthy, our Lord and God, to receive glory and honor and power,
for you created all things, and by your will they were created and have their being.**

Wisdom – I AM the Light of the world (Strategy)

Did you see how it happened? - Tonya's revelation about creating a sales process

- Can you see the Council influence in hindsight? Reverse Engineer it?

Identity – She's Father's Debra, a warrior

Story – she has done similar exploits in prior jobs (experience with process flow, procedures)

Holy Spirit – Her nephew just got hired, a first fruits (opportunity to mentor)

Wisdom – Strategy to improve the workflow (is her job), not just do the work

Tactics – Jonathan will help with CRM functions, sales flow, AI summary/assessment of calls

Heritage – Tonya can impart the high touch personality, hospitality (Make it CEO's idea)

Courage – Tonya has authority in the Spirit, vision for what it will be

Knowledge – Clear on next steps, where to get help, what Father is doing

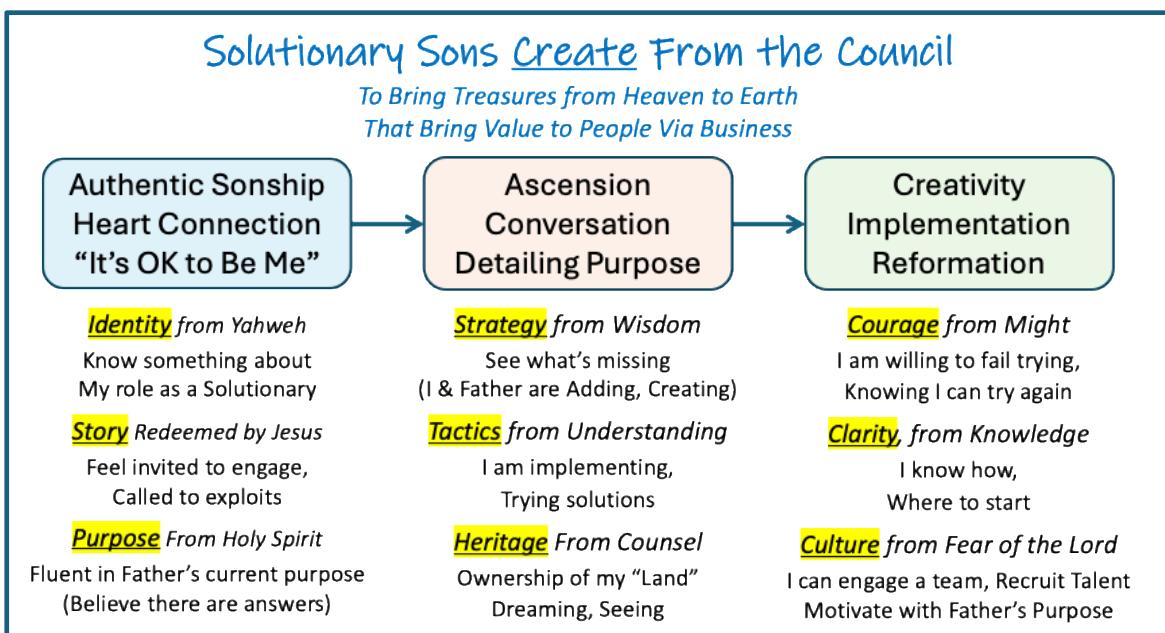
Fear of the Lord – She Carries Kingdom Culture; is an ambassador to ONEflight

Understanding – I am the Door (Tactics)

Lord, what's the door to creativity for sons?

Living Words in the Council (put the pieces together)

- Identity – know something about my role as a Solutionary
- Story – feel invited to engage, called to exploits
- Purpose – Fluent in Father's current purpose (Believe there are answers)
- Strategy – See what's missing (I and Father are adding, creating)
- Tactics – I am implementing, trying solutions
- Heritage – Ownership of my "land" – dreaming, seeing
- Courage – I am willing to fail trying, knowing I can try again
- Clarity – I know how, where to start
- Culture – I can engage a team, motivate with Father's purpose, deploy different skills



Counsel – I am the good Shepherd (Heritage)

John, creativity is like a birthright of sonship

- It flows from the Council
- It's like riding a bicycle – fun when you learn how
 - Learning to have conversations
 - Learning to ask the right questions
 - Learning to bring substance to earth
 - Learning to take the first step and see the fruit
 - Learning to rinse and repeat as a way of "Life"

Might – I am the resurrection and the life (Courage)

Creativity is willingness to try (Faith)

- Hear the first Living Words
- Take the next step
- Willingness to course correct, "Follow the Lamb"
- Go where you haven't been before (be comfortable doing it)
- Experience the thrill of victory

Knowledge – I Am the Way, the Truth, and the Life (Clarity)

Knowing there is an answer... is half-way to finding one (Key to creativity)

John, Use AI to evaluate coaching

- 1) Upload process, descriptions, templates in Claude hub
- 2) Record, transcribe, assess
- 3) Get examples of prompts

Fear of the Lord – I Am the vine (Culture)

Develop a culture of creativity

- A culture of excellence (not just the work of servants, the excellence of sons)
- Who won't settle for 2nd best
- Sons look for better ways
 - Not here to just do the work
 - Here to make the work process better (Ownership of heritage)
- A culture of experiencing continual improvement, exploits
- It's really just:
 - bringing Living Words back from the Council (Purpose)
 - and implementing them in Business (Creativity)

More [helpful graphics here](#)

What Sons Bring Back to Business From 9 Conversations in the Council

God's Council

Father

(I AM Yahweh)

Jesus

(I AM Your Redeemer)

Holy Spirit

(I AM Bread, Spirit of Truth)

Wisdom

(I AM the Light)

Understanding

(I AM the Door)

Counsel

(I AM Good Shepherd)

Might

(I AM Resurrection Life)

Knowledge

(I AM the Way)

Fear of the Lord

(I AM I the Vine)

Transformations from Conversations

- **Identity** – The sense of being Chosen, having access to Father
- **Story** – Redeeming my past and leveraging it for the future
- **Purpose** – Knowing my role, Father's brand, values, priorities
- **Strategy** – I have a plan that implements *our* mission and vision
- **Tactics** – I have a tactical advantage, Co-laboring with Father
- **Heritage** – I know what Father has given me to own, develop
- **Courage** – It's natural for me to be heroic, an overcomer
- **Clarity** – I can clearly articulate where I'm going and why
- **Culture** – I see what people carry, Biz Ecclesia = shared purpose

3 Examples - [Purpose Profile, Aspirations](#)

God's Answers

Who Am I?
Why Am I Here?
Son With Purpose

1. How it Started
2. Personal Passion
 - Problem, Mentor
3. What it Feels Like
4. Personal Benefit

How Lord?
Ascend and Align

5. Value to Others
6. Biz Model, Plan
 - Biz Upside
 - Biz Downside

Where Am I Going?
Passion for Reformation

7. Vision for Kingdom
8. How It Helps Others
 - Marketing Offer
 - Value, Transformation
9. The Tribe, Culture

[John's 7-Spirit Profile](#)

[John's Story](#)