

## Father – Yahweh (Father)

People don't want accountability to perform in a process

- They want to be swept up in a movement that works
- They want to join others already doing it
- They want to be part of a larger purpose, a brighter future
- They was a unique part of that purpose and make a contribution others celebrate

→ if you inspire with Prophetic purpose you can “lead”

→ if you only mandate process, you will always be a “manager”

→ the difference between leadership and management is Prophetic Purpose  
(Living Purpose vs static formulas; process and procedures only)

People do excellent work when:

- 1) they have a Kingdom purpose
- 2) in a culture of shared purpose (Ecclesia)

## Jesus – Immanuel, God with us, Redeemer of (My Story)

John, do plug people into their unique story

- I have prepared sons for such a day as this
  - Their design and dreams
  - Map into my purpose and passion (with a little help)

There is way when there doesn't seem to be one

Encourage sons and daughters to find that way in Council Conversations

## Holy Spirit – I AM the Bread of Life, Spirit of Truth (Purpose)

**Accusation** – Compromise, lust of eyes, flesh, Pride of life; the idolatry of Solomon, Trades

**Root** – poverty, fear of uncertain riches

**Pro 13:7** – *There are those who act rich, yet have nothing;  
and those who act poor, yet have great riches.*

**Decrees**

- Awakening to Kingdom Purpose
- Free from It's all about me
- Pulling clients into their sonship
- Playing a role in Reformation

## Wisdom – I AM the Light of the world (Strategy)

John, What's the worth of Ascension, Conversations, Living Words, Sonship, Reformation?

Lord what about free?

Mt 10:7 – *As you go, proclaim this message: 'The kingdom of heaven has come near.'*

8) *Heal the sick, raise the dead, cleanse those who have leprosy, drive out demons.*

*Freely you have received; freely give.*

9) *"Do not get any gold or silver or copper to take with you in your belts—*

10) *no bag for the journey or extra shirt or sandals or a staff,  
for the worker is worth his keep.*

Worker (Ergates, G2040) send forth laborers into the harvest

Keep (trophe, G5160) nourishment, by implication rations, wages. Meat

- Mt 24:45 ...to give them meat in due season
- Heb 5:12... such as have need of milk and not of strong meat

John, Father wants to write your check (Lord, thank you for 5K)

People want to support the cause, the purpose, not just you

## Understanding – I am the Door (Tactics)

"You are the funnel"? – Christ in you, the Hope of Glory

- Jesus in the funnel – If I be lifted up I will draw all men
- Holy Spirit is funnel – Guide you into all truth
- Kingdom is the funnel – "Like a net"
- You are the funnel – according to His power that works in us (Eph 3:20)

**Mt 13:47** – *Once again, the kingdom of heaven is like a net (Funnel)  
that was let down into the lake and caught all kinds of fish.*

"The transaction is the transformation"

- The decision to buy starts the impartation  
(Don't leave people in their poverty, non-committal thinking)

**Mt 13:45** – *Again, the kingdom of heaven is like a merchant looking for fine pearls.*

46) *When he found one of great value,  
he went away and sold everything he had and bought it.*

The Buy transaction is the revelation of worth

- Marketing communicates compelling value, Worth
- You don't want clients (disciples) who doubt the worth
- Convince them of Value (the Heavenly emotion) first, then sell
- If they don't see the value, and aren't willing to buy the land... then it's not for them
- People who succeed are those fully invested, committed  
(why people seldom do the work of finishing a low-ticket course)

## Counsel – I am the good Shepherd (Heritage)

John, what you're really imparting is the Gift of Hearing God (Conversations in the Council)

- It's not just life purpose
- It's Living words that flow, daily manna
- It's conversations in the Council
- It's the life skill of following the lamb wherever  
(vs limiting myself the intellectual plans of men)

Hearing God's Living Words (dynamic purpose) is the foundation for leadership

- 1) Personal motivation – that moves me
- 2) Purposeful inspiration – that moves my tribe

The Offer offer

- 1) Can you communicate the prophetic purpose foundation?  
Behind your offer, process, product
- 2) Can you discern the prophetic purpose in your Client?  
Point to the "fit" the synergism, the shared purpose?

John Develop the tools for the Offer offer.

## Might – I am the resurrection and the life (Courage)

John, it's time to challenge people

- Call sons and daughters into their space
- Encourage them, invite them, love them

Lord, show me the elements of the Offer offer, I want to do it with you!

### #1) Communicate prophetic purpose in your offer

- 1) Why your ignited (System Origin Story, SOS)
- 2) The Hell to Heaven Results they receive
- 3) Three core pillars of your process that make it believable
- 4) The tangible results, testimonies
- 5) The bonuses (what's unique, adds value)
  - a. Done for you
  - b. Live workshop, retreat (personal, immersive, experience)
  - c. Other experts
- 6) The Connection to Reformation is clear
- 7) The worth, value stack

### #2). Discern their Prophetic Purpose and point to the fit

- 1) Intercede in the courts to break accusations beforehand
- 2) Get God's heart for them in the Council
- 3) Get to know their heart's desire (ask questions and Listen to the heart)
- 4) Sit if they resonate, ignite (ask them if the resonate)

## Knowledge – I Am the Way, the Truth, and the Life (Clarity)

John,

- 1) add the Offer offer
- 2) Prepare a place for the Tribe of coaches in your heart
  - a. Prepare an offer to draw them
  - b. Ave many more conversations as it unfolds
  - c. Watch for the “who’s”
  - d. Blow the trumpet in Zion (the Council) to draw them

## Fear of the Lord – I Am the vine (Culture)

Lord, should coach be affiliates (take a %)

- Should I be the brand that receives money and liability
- Provide the equipping on the covering
- Should it be formal or informal?
- Compelling because of their results, prophetic?
- It’s Discipleship?
  - In house business leaders
  - Vs independent Coaches

Follow me, it’s not time to plan all that.

### What Sons Bring Back to Business From 9 Conversations in the Council

