The Story of Sonship

(From Crumbs to Conversations: Favor Without Formulas)

Intro

Can you imagine pulling the curtain back and seeing what God wrote in the desires of your heart? Seeing the hearts of other people? Seeing God's heart? Ever wonder what God is thinking, doing? Jesus only did what he saw the Father doing (Jn 5:19). We all want to change the world, make it a better place. Bringing heaven to earth is a goal we all share. Would you like to do on earth what you see Father doing in heaven? You're being invited into that level of sonship for a reason, it's a storied movement: Reformation is bringing Heaven to Earth, it's what Sons and daughters do, especially in Business! There is a story behind this. Want to hear it? YES!

Story

Problem – In 2012 Sue and I had been living in abundance for several years. My ship had come in! A mentor of mine introduced me to a great guy who taught us how to trade currency and allowed us to invest in a managed account. We were making over \$50K a month in a \$2M account. It was a great story that fit my theology and substantiated our firsts book on Kingdom Business, *Releasing Kings*. We traveled to Europe, Canada, and states for business conferences. It was wonderful... *until* we started having trouble with international wires and withdrawals. One day we heard our friend died in a motorcycle accident. We attended his funeral and mourned his passing with 600 other people.

Then we found out the accident may have been a suicide! Then we found out the FBI was investigating the account and couldn't find the money! Then we found out it was all a Ponzi scheme! So, during the confusion and depression, I went back to my engineering job, and we dodged bankruptcy by a hair's breadth by selling horses, vehicles, furniture in a yard sale. Everything but our house was gone. It was like our first year of marriage, all we had was each other.

Five years later the lawyers were still selling his estate and trying to resolve the \$150M lost by the 100 families involved. I had recovered enough to consider a \$10K training to get into coaching and out of my funk. I had talked them into paying the fee over time and bought the plane ticket to Chicago. It was a Sunday, and I had forgotten to get the mail the day before. There was a letter from a law firm that explained "claw-back" – how I owed the other investors \$973K. I was so numb by then, I just laughed. We had just started to rebuild our lives and now this. It was too much, almost funny in a sadistic sort of way. It felt like my future had been stolen, hopeless.

I had considered suicide during this time; doubted calling, bored with my job. The books I wrote that were on Amazon felt like hypocrisy. I wished for ways to get the 500 newsletters back. But the Lord spoke to me and said, John, The message is not broken. These things happen. It's not your fault, I didn't cause it, don't even blame the devil. You can come home if you want to, you don't need to survive; Or you can finish your course. What would you like to do? Have you heard that Question?

I volunteered to finish though I didn't have a clue how. Father was teaching me how to redefine success. All he wanted was for me to hear His voice and follow the Lamb. All my ambitions for money, ministry, and visibility weren't really the centerpiece of what He had for me. He would *add all those things*, but putting His purpose first and learning to follow was my new priority.

He is no fool who gives what he cannot keep, to gain what he cannot lose. — Jim Elliot

You have probably been through a dream-crushing wilderness and have been a candidate for resurrection too. We all come with expiration dates and are familiar with trials and tribulation. We're given opportunities to *Follow the Lamb Wherever* by a Loving Father who knows every hair on our

head. That *Following* leads somewhere beyond *all you can ask or imagine*. Abandon your ambitions for His, you'll get to the desire of your heart much faster. Here is what happened next in my story.

Solution – Over the phone I told the sorry tale to my friend Terry. He said he could hook us up with a woman from South Africa who knew about the *Courts of Heaven*. I didn't like the sound of it, but I was out of options. Beverley turned out to be a gracious, prophetic seer who took us to the Courts over skype from 9 time zones away. I felt like familiar territory, and I was drawn to it, even though my situation didn't change overnight. For the next 2 years I would call her back to go to the Courts of Heaven with people in my circle who were also hurting, then blessed. We helped 20 people over those two years, and I sent Beverly a modest check for each so she would answer the phone next time. I remember on about the 5th session she said: *John, what are you seeing?* I said *nothing*, but in my heart I was thinking, *that's why we're paying you to be the seer!*

Beverley continued to help over those 2 years, and I began to pick up on the prophetic flow and started *Seeing* myself, so I gradually began to contribute but she was still the leader... until she quit. I had to decide to keep helping people myself, or NOT! To my surprise, God smiled, and I was able to help people. I wrote *Seers and Doers*, made an online Course, and developed a tribe of people.

In 2017 a retired pastor who edited my blog said, Hey John, you need to read *The Unseen Realm* by Michael Heiser. It was deeply theological and told the story of God's Divine Counsel of Sons. The Council was the second place to *ascend and see*. Now we had the wonder of conversations with Father, Jesus and the 7 Spirits – An Experience implementing theology! It transformed my prayer from rattling off a wish list, to hearing what was on Father's heart and expanding that with inputs from Jesus, Holy Spirit, Wisdom, Understanding, Counsel, Might, Knowledge, and Fear of the Lord.

What Sons Bring Back to Business From 9 Conversations in the Council



Payoff – You have heard people say they do know what Father wants and what the will of God is:

- Self-made entrepreneurs have steps, offers, contacts, visibility, and funnels
- Evangelicals have bible verses and principles that preach
- Charismatics get words, crumbs, hints, nudges, signs, and dreams

I smile when I remember climbing the ladder of all these steps and formulas: Sons and daughters who ascend have relational conversations. They can bring Father's purpose to earth and implement it in a Reformation of People, Businesses, Cities and Nations. Suddenly, it's a completely different level! Our story is that we moved from *Crumbs to Conversations: Have Favor Without the Formulas*.

The Strategy

Do you remember trying to drive to an address before the direction apps on our phones? Somebody (like your wife) tries to read the map and tell you where to turn when it's too late! We developed three simple tools that help people find their relational sonship. It's a prophetic experience that gets captured on paper, not a formula!

- 1) **Purpose profiles** (What is in your heart? What are your dreams?)
 - a. Aspirations (What does it look like; How does it feel? What's the next step?)
- 2) **7 Spirit Profile** (What's in Father's heart for you... plus Jesus and the 7 Spirits)
- 3) Your Story (Where will it lead? What does co-laboring with Father look like, in Business)

It isn't some ethereal gibberish built on the law of attraction. We help people experience Father's voice in the council; it either resonates or it doesn't (so you can tell); and we get it in writing (so you can discern it and share it); and we impart it (so you have lifetime access to conversations).

Social Proofs

When we did our 6-week pilot course on the Courts of Heaven (Seers and Doers), the Zoom group was from around the world. We did one module on the Council, and they wanted to keep going. Imagine that group volunteering to Go to the Council in 2020 for the Nation for six months. It had become a tribe, and we saw what Heaven had for our nation. It a smile on my face!

Since then, we have focused on businesspeople with a staff because they can Father people into their sonship 40 hours a week. We're the story guide for the CEO's purpose and then help them build it into a culture for the staff stories. It's like *Ecclesia* at work that is built around the shared purpose God has given their business. Work becomes worship, purpose flows from God's heart for Reformation.

- We helped Tobe Finch in 2021. Tobe has 14 restaurants and 550 employees in Lewiston, Idaho. He leverages his purpose profile to guide his whole company toward a decentralization of the food supply chain toward clean, locally sourced meat and produce. His vision has juice that resonates with his community.
- We helped the founder of a construction business with 370 employees get clarity and direction in a company already noted for being a Kingdom Business. Courts and Council were new concepts.
- John Ploranski has *Scaling Lean*, a thriving on-line marketing business that has made millions for their clients. We clarified his Kingdom purpose and found out the engine behind his copy and sales approach is helping people articulate their own prophetic purpose. That message has juice that draws.
- Justin Culver is months from starting a totally unique banking system in the US that will handle crypto transactions. People around the world will soon have access to a new level of financial freedom. Justin's story has other creative breakthroughs in addition to Crypto banking.

One of the side benefits is that when we get to know one another's heart from God's perspective, a love or respect develops that lasts a lifetime. We can see where the other person is going and naturally want to help them realize their dream and celebrate their victories.

Coaching isn't ultimate goal; it's the tool to find and release what God wrote in your heart. It's making the connection between the dream in your heart and the Reformation in God's heart. Each of the men and women next those bullets above have traded their introversion for something special that has an impact on Nations. You can too. Coaching is the wonderful app we use to find our way there via engaging conversations in God's Council. Yes!

Invitation

You may be wondering, How can I get this level of clarity and have these conversations? God is releasing the sons all creation has been waiting for a reason a Reformation of Nations. What does it cost? For starters, we trade *the old formulas* for conversations. Unlearn the old, then learn the new

- If you're *self-made*, you'll have to stop pulling stuff out of your ego via the law of attraction and stop putting blind faith in the magic of mindset and Positive Thinking Formulas!
- If you're evangelical, there is something better than the letter that kills and the endless principles that preach.
- If your charismatic, there is much more for you than the crumbs that fall from the table.

Can I share with you our vision to help 1000's instead of just 1-on-1 coaching? Here are three onramps to join this movement; a Reformation engineered by smiling Sons who ascend.

- 1) We're going to put everything on-line so it's accessible in a course format. We need a Zoom tribe of 20 people to pioneer it starting next week. After we get the bugs out we'll charge \$997 for the Course & Tribe. But if you want to join the marines and participate in making the sausage, it's \$297 on our Course Page. It will be fun, and you'll be amazed at what God does.
- 2) We coach influencers and CEOs in a 1-on-1 format that has a VIP feel for a much higher price. Talk to John about that option... Have a Conversation! Be clear about what God has written on your heart. Develop your ability to see what God has written on the hearts of your sons and daughters. It will revolutionize your Culture and it's our way to multiply Kingdom Business.
- 3) If you're undecided and need some time, stay current with our <u>free weekly video blog</u>. You can also kick the tires with a short course for #47, *The Nail Your Purpose Field Guide*.

You can feel the movement toward Reformation in the United States. It is now going around the world at an amazing pace. This is an opportunity to be part of God's Kingdom and move with Him in the story of your vocation or business. Volunteer to *Keep in Step with the Spirit* (Gal 5:25). Take advantage of the wonder Father God has for you. *Go from Crumbs to Conversations; find His Favor Without all the Formulas.* We're here to put a smile on your face too. Imagine that! If you can, we just took the first step in activating your seer gift.

- 1) If anyone desires to come after Me, let him deny himself and take up his cross and follow Me. For whoever desires to save his life shall lose it, and whoever desires to lose his life for My sake shall find it. Jesus (Mt 16:24-25)
- 2) To follow Christ is to follow the way of the cross. Dietrich Bonhoeffer
- 3) He is no fool who gives what he cannot keep, to gain what he cannot lose. Jim Elliot
- 4) If Jesus Christ be God and died for me, then no sacrifice can be too great for me to make for Him. C.T. Studd
- 5) Christ is not valued at all, unless He is valued above all. Augustine of Hippo
- 6) He walks with me, and He talks with me, and He tells me I am His own." C. Austin Miles
- 7) I have held many things in my hands, and I have lost them all; but whatever I have placed in God's hands, that I still possess. Martin Luther
- 8) God is most glorified in us when we are most satisfied in Him. John Piper
- 9) For me to live is Christ, and to die is gain. Apostle Paul (Philippians 1:21, ESV)
- 10) There are no crown-wearers in heaven who were not cross-bearers on earth. Charles Spurgeon
- 11) If we find ourselves with a desire that nothing in this world can satisfy, the most probable explanation is that we were made for another world. C.S. Lewis
- 12) Go from Crumbs to Conversations: Following Favor Without Formulas. John Garfield

5 Ingredients that Grow a Business

Kingdom Purpose

Beverly Lewis

Purpose Profile

Aspirations & Story
To: _____(Mission)
So that: _____(Purpose)

Purpose on Paper

- My Heart and Biz align;
- I can be myself, it's fun!
- 7-Spirit Profile, Council
- My Story Resonates!

Biz Value Creation 3, 3a Marketing Value Cash Flow It Works! Biz Culture (Ecclesia Leads to Reformation)

Larry Nault

Create Value

Products & Services

Greater Works

Jonathan Ploransky

Market Value

Communicate Purpose ->

Design Offer

Larry Tyler

Create Wealth

Biz Dream Works

Cash Flow

Chris Orecchio

Cultivate Tribe

(Face Time; 1-on1's)

Create Culture

Make a Difference

- Our value blesses people,
- We meet a need; Customer dreams come true.
- Staff is Engaged & Innovative

People Buy Our Why

- Our story is easy to share
- People engage in our Purpose, Value, Products.
- They can see our why

We Have Favor

- Heart & treasure aligned
- Favor leads to prosperity
- Our cup is running over
- Can see dream, future

Biz Culture is Alive

- Leaders father purpose
- Talent is Drawn to Vision
- We are a Tribe/Ecclesia
- Biz is fun; Work is Worship

JohnGarfieldConsulting.com/nail-your-purpose-field-guide

JohnGarfieldConsulting.com/kingdom-business

The Sonship Offer Stack - What You Bring Back

Connected Sons – Access to Heaven's Courts & Council (Conversations)

- 1) Prophetic Purpose Your Personal Story, doing what Father is Doing
- 2) Priestly Culture Community built on Shared Kingdom Purpose
- 3) Kingly Reformation in People, Business, Community, Nations

Questions Our Heart Keeps Asking



Each of the 9 impartations reinforces the others, creating a resilient framework for prophetic agility. Identity informs story, which drives purpose. Purpose shapes strategy, which informs tactics. Heritage provides grounding, courage fuels action, clarity sharpens focus, and culture finds the team who share the cause and make it happen.

Prophetic Purpose Co-labors With Father's Favor

<u>Intro</u> – Awakening: What can God do through your Business? (3 min)

Why – God's Reformation through Sons equipped as Prophets, Priests, and Kings (10 min)

How - Get LYT Your Purpose Profile & Aspirations, 7-Spirit Profile, and Your Story (15 min)

#1 Son With Purpose Being Chosen I'm a Son, Heir

Biz Mission **Having Story Clarity** I'm a Prophet

井**A** Flow in Biz Ops Biz Culture **Sharing Purpose** Create Value, Wealth I'm a King I'm a Priest

Connected

CEO Can connect:

- 1) His personal dream, with
- 2) What is in Father's heart "Feels Chosen, Destined"

Courageous

- Sons are Fluent in Courts, Council
- Biz has a clear Kingdom Purpose
- It Resonates with Staff/Customers
- Company offers Compelling Value

Collaborative

- Unified Leadership team; Ecclesia
- Staff who *See* corporate purpose
- Staff has Personal Purpose Profiles
- Culture honors personal dreams

Co-Laboring Guide who shows me how

- Performance Measures
- Business Plan, Goals, KPI's
- Progress and Cash flow



I have a Father, I Am Not an Orphan. Have Strategic Purpose

Not Lonely, Bewildered

Biz has a Purpose A Ministry, Destiny, Reason Why, & Plan

Not Bored, Regretful

John's 7-Spirit Profile

I have a Team A Tribe Engaged in Making it Happen

Not Busy, Burned Out

Get LYT – Lead Your Tribe

We're Bigger than our Problems, Strategic & Prospering

Not Barren, Bankrupt

John's Story

Purpose Profile, Aspirations

Helping Sons "Get LYT" (Lead Your Tribe)

https://johngarfieldconsulting.com/kingdom-business

SE - Spiritual Experience, Examples (Intro Videos: Why and How)

The Progression Into Sonship, "Getting LYT"

Metric (SE)

1) Becoming Yourself (Clarity, Connection, Co-laboring)

SE – I have a purpose on a mind map, Father is taking me with Him. On track to fulfill my deepest heart desires. Father is helping.

Purpose Profile

Tobe's/HD

1a. ASPIRATIONS (When dreams come true, how will it feel?)

SE – I can taste/see my future. It feels wonderful! I can go there emotionally and plan for it practically. **Aspirations**

Tobe's John's

1b. Accusations (Trading legal accusations for Decrees)

SE – I have heard the enemy's accusations and taken them to the Courts My book is open, I have decrees to reel in my assignment and dreams.

Courts / Council

Accusations Books

2) Sons & Ascension (Unlocking your 7-Spirit Profile)

SE – I'm having Conversations in the Council, Seeing What Father is doing I have 9 inputs to Who I am, Why I'm Here, Where I'm Going

7-Spirit Profile John's

3) Story (Context, Father's purpose in our past, present, future)

SE - I'm living the adventure in my Kingdom story. I can share it with clarity and enthusiasm. It's compelling. Others can hear it.

Story & Video

Tobe's John's

3a. Create Value (Purpose Expressed in Biz product/Service).

SE – As Sons, we're bringing something tangible from Heaven to Earth Our Biz Creates value, then wealth "and" stores Treasures in Heaven

Greater Works

Cash Flow **Fruit Remains**

3b. Brand & Marketing (Reputation, identity)

SE – Our business book has clarity that we can summarize in a phrase. It has prophetic juice; people hear it, share it, buy into it!

Proph Tag Line

We Serve Life!

3c. Harvest (Our Team runs with Clarity, Clients, & Cash Flow)

SE – The videos from our own team are anointed and thrilling! We're experiencing business exploits via sons like Joshua and Caleb. **Success Stories**

of Videos

4) Culture (Transparency, Can others see my heart? Can I See theirs?)

SE – We are honoring co-workers by pulling them into their book and Fathering their dream come true. It feels like love... contagious! Honor

Culture is Alive













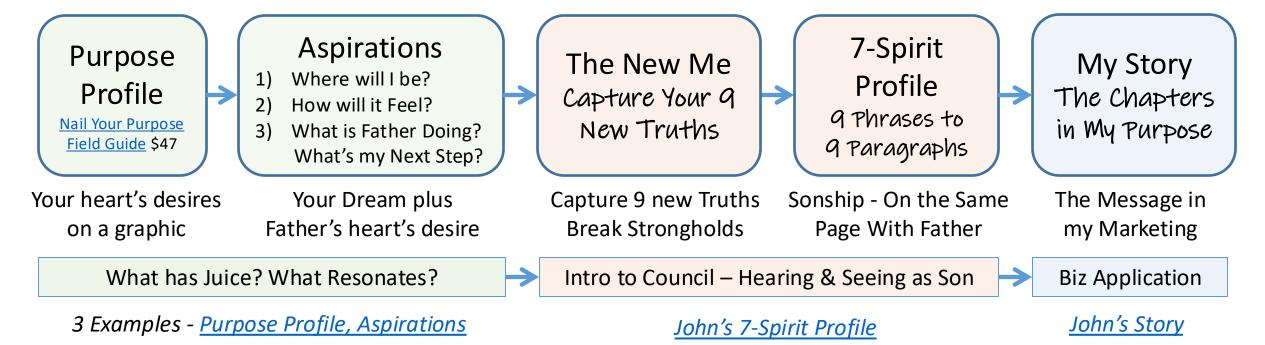






The Progression to Sonship

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Courses and Coaching