

Father

How do I sharpen sales skills?

Learn to read hearts and connect with people?

How do I learn to share living, prophetic words, say what you are saying?

- 1) You learn to speak prophetically by learning to listen (in the council; and hear Holy Spirit)
- 2) Say what you see in the Council (Jn 8:38)

Jn 5:19 – *the Son can do nothing of Himself, unless it is something He sees the Father doing; for whatever the Father does, these things the Son also does in the same way.*

Jn 8:28 – *I do nothing on My own, but I say these things as the Father instructed Me.*

Jn 8:38 – *I am telling you what I have seen in the Father's presence*

Practically

1. You're going before – by proxy to the Council; seeing what Father is saying
 - a. Going to the courts to remove accusations
 - b. Get prophetic purpose... Edification, Exhortation, Comfort (1Cor 14:3)
2. Living Words multiply into connection (Because purpose multiplies)
 - a. They are relational transactions of purpose
 - b. They communicate love, *there is place of purpose for you!*
 - c. They say, *Father has gone before you... Your story makes sense*
3. Father's wisdom doesn't follow recipes, it leads (not rules, values, principles, head knowledge)
 - a. His mercies and manna are new every day
 - b. His words are alive, live-giving, fresh (not off-the-shelf)
 - c. Good news is new (we haven't heard it before)
 - d. The Kingdom is a continually flowing well, not a gas tank that runs dry

Jesus

Jn 4:29 – *Come and see* (Referral marketing)

the man who told me every I ever did (Prophetic conversations)

Prophetic, living words

- 1) Speak purpose in people's past, present, and future
- 2) Not just "a story" but "their story"
- 3) Because you saw it in the Council
 - a. Saw – you got part of it by going ahead, by proxy
 - b. See – Holy Spirit unveils/adds portions in the conversation in real time (that fit the context of what was seen in the Council)
- 4) You're going ahead to prepare a place for them (Jn 14:2-3)
 - a. That they may be with you (relational connection, engagement, sales)
 - b. Sales is an invitation to a relational connection
 - c. There is a connection between "yes" and "yes Lord" (know what it is)

Holy Spirit

John, you don't learn to prophesy, you learn to listen

- The prophetic, living words don't come from you
- They are not human wisdom, human origin, intellectual, accountability

Jn 6:63 – *The Spirit gives life; the flesh counts for nothing.*

The words I have spoken to you—they are full of the Spirit and life.

2Cor 3:6 – *He has made us competent as ministers of a new covenant—
not of the letter but of the Spirit;
for the letter kills, but the Spirit gives life.*

Wisdom – strategy

Prophetic words of life breathe life into business.

Pro 8:12 – <i>I wisdom</i>	(Clarity)
<i> dwell with prudence</i>	(Creativity)
<i> and I find knowledge</i>	(how to)
<i> and discretion</i>	(the why, Purpose)

Business (CEO's) have a kingdom purpose

- That is heard/seen in the Council (not through consensus, brainstorming, etc.)
- Its Purpose is prophetic (Belongs to Father)
- You have to *hear it, see it* in the Council

Understanding – tactics

Understanding purpose is the first step of *Putting the Kingdom First* (Mt 6:33)

- 1) Purpose is what allows us to co-labor with Father
- 2) What allows Him to *Add all these things* (*Him co-laboring with us*)
- 3) What causes *fruit that remains* (a Business model with predictable results)
- 4) Sons ask whatsoever to get "Our Kingdom Purpose"

Jn 15:7 – *If you remain in me and my words remain in you,
ask whatever you wish, and it will be done for you.*

8) *This is to my Father's glory, that you bear much fruit,
showing yourselves to be my disciples.*

15) *I have called you friends,
for everything that I learned from my Father I have made known to you.*

16) *You did not choose me, but I chose you and appointed you
so that you might go and bear fruit—fruit that will last and
so that whatever you ask in my name the Father will give you.*

17) *This is my command: Love each other.*

The authority to ask whatsoever comes from:

- 1) Awareness of our sonship, we have a family, a Father, a Purpose (Identity)
- 2) Awareness of what Father is doing (Purpose, Works)

Counsel

John, show sons how much fun it is:

- To be in the Council & 7 Spirits (the well of living words, living water Jn 4:10-13)
 - Hearing prophecies from other people is a gas tank that runs dry
 - Hearing living words in Council Conversations is a well... *that never runs dry*

Isa 58:11 – *You will be like a well-watered garden, like a spring whose waters never fail.*

12) *Your people will rebuild the ancient ruins and will raise up the age-old foundations; you will be called Repairer of Broken Walls, Restorer of Streets with Dwellings.*

There is a place for discipleship (Follow me as I follow Christ)

- But Father wants sons, not grandsons
 - Teach people to hear Father themselves (to go to the Council themselves)
 - Not just esteem your leadership
 - Be great, but point to the one greater
(you are John the Baptist, preparing the way for sonship)
- Mk 1:7** – *And this was his message:
After me comes the one more powerful than I, (John)
the straps of whose sandals I am not worthy to stoop down and untie.*
- Jn 14:28** – *... for the Father is greater than I. (Jesus)*

Might

Living, prophetic words have great authority

- Even unsaved people hear something different (Awakening power)
- Living words communicate life (faith), hope, love
- They carry a relational impartation (a transaction in the spirit, an experience)
- Living words are the courageous authority to sell, awaken, convince, convict
 - To pull people into their own sonship (identity)
 - Into their own inheritance (Purpose)
 - Bring healing to their story (Set captives free, Lu 4:18)

Knowledge

Living, prophetic words multiply purpose

- They are relational transactions behind sales - activated by prophetic conversations
- Prophecy has 3 ingredients of story (their story)
 - **Past** – Healing old wounds, redeeming purpose
(Recovering what the enemy has stolen... in the Courts of Heaven)
 - **Present** – Unveiling, awakening opportunities, plans, co-laboring
 - **Future** – Allowing Father to show us where purpose leads, what He is doing

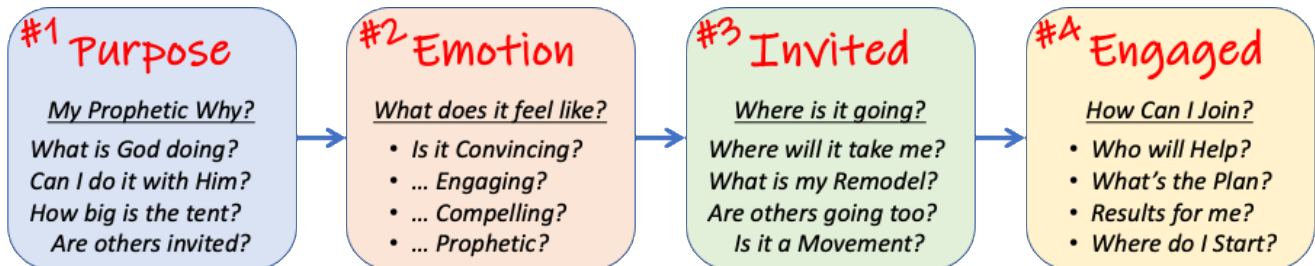
Living words come from sons who Listen (in the Council)

- They are a bridge from what's in Father's heart to what in their heart (you see both)
- They love (redeem) people and purpose (salvation and sonship)
- They invite sons into reformation of nations

Acts 2:37 – when the people heard this they were cut to the heart, <i>Brothers, What shall we do?</i> 41) About 3000 were added	1. → Living, Prophetic words, the why 2. → The Experience, Feeling, Emotion 3. → Compelled, Invited, Called to Action 4. → The purchase, Engagement
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Marketing – Living Words Lead to Relational Transactions?

Team, Staff, Customers, Clients, Converts, Fans – What’s in it for them?



Prophetic Kingdom Purpose Multiplies

*Hardest 1st sale is yourself; Enthusiasm (from en "in" + theos "God" = in Christ)
2nd sale is selling yourself; What you carry from Father (Christ in You, the light & Salt)
What did Father put in your purpose for you? (It's Thrilling to Co-labor)*

<https://releasingkings.com/2024-09-05-heart-marketing/>

Fear of the Lord

Honor what Father is saying

- Prioritize listening and seeing in the Council
(I don't have time and I don't know how don't fly)
- Drink from the well of Living Water
- Wisdom is a person, one of the 7 Spirits, someone you have have a conversation with
- See the contrast between the living water and the letter

There is a contrast between the Living and the Letter.

Human, reasoning, rules, justifications are logical, rational, cerebral

Father's wisdom doesn't follow:

- Rules, values, principles
- Recipes
- Head knowledge

Father's wisdom doesn't follow, it leads

- His mercy and Manna are new every day (fresh vs stagnant)
- The value is follow the freshness, the Lamb, the Life