John Garfield – 2 courses built on two books, coaching, consulting, Ray Edwards copywriting, Engineering

- <u>Releasing Kings</u> book > <u>www.OnlineHeartPlan.com</u> course to find purpose, vocation
- <u>Seers and Doers</u> book > <u>www.Seers-and-Doers.com</u> course to pray with results in business
 - Online Heart Plan \$1000 X 40 = \$40,000
 - Seers and Doers \$400 X 500 = \$200,000
 - Workshop \$5000 X 12 = \$60,000
 - Engineering 400 hrs X \$100 \$40,000

Impossible Goal – (my purpose statement)

To guide people, businesses, and nations to intentionally connect their life purpose with the desires God wrote in their own hearts,

So that "sons" can *see* what their Father is doing in heaven, experience tribe, and make their unique contribution to a viral reformation in nations.

25 Worthy Failure Attempts

Poland and Netherlands

- 1. Influence 6% of SME's (<200 employees) in Poland, Netherlands to embrace Kingdom and tip the nation(s) into Reformation via the business mountain (Kingdom Investors (KI) Approach)
- 2. Implement the tipping point strategy in Poland and Netherlands via KI or ICCC
 - a. Identify key influencers (<u>Thought Leaders, Connectors, Salesmen</u>)
 - b. Identify sticky ideas (Flagship marketing copy, phrases that carry the motivation/message)
 - c. Identify context (Historic moment when reformation is possible now)
 - d. Coordinate with Norbert, Andrzej, Wojtek in Poland
 - e. Coordinate with Marcel, Dick and Arleen in the Netherlands
 - f. Coordinate with Maria to release Heart Plan in Polish; translate Seers and Doers
- 3. Help businesspeople connect with their Heart purpose via www.OnlineHeartPlan.com
- 4. Help businessmen and women pray via <u>www.Seers-and-Doers.com</u>
 - a. Finish Polish Translation of Seers and Doers (Maria)
- 5. Clarify books of business via applying Heart Plan to businesses
 - a. Market Heart Plan to businesses in US
 - b. Integrate Heart Plan with C-12, ICCC, and Kingdom Investors as joint venture

Marketing Courses, Coaching, Speaking in US

- 6. Publish one newsletter and one podcast per week
- 7. Market my own email list via Clickfunnels and Upviral (via Wally)
 - a. Start 3rd Heart Plan course in January in US
 - b. Start 2nd Seers and Doers Course in February in US
- 8. Collaborate a joint venture with other lists to Market courses in US
 - a. Heart Plan via Michael Pink (7000 list)
 - b. Heart plan via Joseph Peck (40,000 list)
 - c. Seers and Doers via Joseph Peck (40,000 list)
- 9. Help my tribe (mastermind) start their own tribes in 2020 with specific strategies tailored to each
- 10. Have the first live Heart Plan workshop(s) for 5K each
- 11. Add 10 additional Heart Plan affiliates (Beverly, Larry, et. al.)

Writing Copy

- 12. Copywriting credentials via Ray Edwards Training
- 13. Write sales, landing page, funnel for <u>www.HeartBrand.biz</u>; collaborate with Wally
- 14. Write copy for other synergistic businesses
- 15. Make \$1M in 2020

Engineering

16. Work as an engineering consultant - financial bridge to business

Impossible Business model Q1 = \$340K