# **11 Sessions for Releasing Kings**

- 3. The Nature of Man.....(based on *Precious in His Sight*) I'm created in His image, with a dream, and a calling = confidence
- 4. The Future is Open......(based on *Victorious Eschatology*) I have time to start a business, pass an inheritance, change the world

5. The Role of Entrepreneurs and Capitalism...(based on Compassionate Capitalism) God uses entrepreneurs The Biblical foundation for capitalism

6. How Change Happens...... (based on Wired for Success, Programmed for Failure)

#### 7. The Next Great Idea.....(based on Progressivism: Our Road to Serfdom) Capital compound theory of value Networking, synergism, exponential growth

8. Learning "Multiplication" to Create Wealth......(based on *Desire to Destiny*) Sowing and saving for income-generating assets, thinking "wealth"

#### 9. Your Personal Dream......(based on Desire to Destiny)

Understanding the process, finding your mentor Businesses that minister / leverage the calling of the business The goal: self-sustaining disciples and viral missions

#### 10. Cash Flow and a Business Plan.....(based on Cash is King) Succeeding before you start, from birth to an exit strategy Qualifying for capital

#### 11. Managing and Marketing the Dream

Networking - evangelism in the business mountain Follow-up and resources @ www.Releasing-Kings.com



# 1. Introduction to Releasing Kings

What's the Greatest Gift You Can Give Your Spouse?

# 1. God is working through friends instead of servants (people with a dream)

I no longer call you servants, because a servant does not know his master's business. Instead, I have called you friends, for everything that I learned from my Father I have made known to you. 16 You did not choose me, but I chose you and appointed you to go and bear fruit — fruit that will last. Then the Father will give you whatever you ask in my name. 17 This is my command: Love each other. John 15:15-17 NIV

### 2. He's granting the desires of your heart

(Jn 15:7-8, 14:13-14, 15:7-8, 15:15-16, 16:23-24)

Trust in the LORD and do good; dwell in the land and enjoy safe pasture. Delight yourself in the LORD and he will give you the desires of your heart. Ps 37:3-4 May he give you the desire of your heart and make all your plans succeed. Ps 20:4

### 3. Your words

You let men ride over our heads; we went through fire and water, but you brought us to a place of abundance. Ps 66:12 NIV

### 4. The Greatest Gift – "The Dream"

- Motivational base You have God's heart. Your dream is important to God's will.
- Spiritual guidance If God doesn't speak, I take it as a clue to put my foot on some land. I make the decision, take the initiative – God backs it.
- Your inheritance is abundant life You feel invited into God's perspective
  - Wealth to make a difference
  - Authority over sickness, oppression
  - An open door to ministry (you pick)

### 5. Our Warfare

Guard the desires of your heart = wellspring of "Life" Above all else, guard your heart, for it is the wellspring of life. Prov 4:23

# 6. Marital oneness

- 2 dreams "complement"

# **7.** Building the Kingdom through your heart's desire Gen 12:2-3

I will make you into a great nation and I will bless you;I will make your name great, and you will be a blessing.I will bless those who bless you, and whoever curses you I will curse; and all peoples on earth will be blessed through you.

### Start with the Concept – of the Kingdom



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## **Understanding Kingdom - The Seven Mountains**

Kingdom of Darkness

Light

Church

Government

Light

www.Releasing-Kings.com #1

Education

Family

Business

Arts / Entertainment

Media

### Session 2 - Start with the Right Theology

The Nature of Man (Sinful servant or Powerful King)

(Force or Person)

1. "Who is God"

2"Precious in His Sight" 3. "Escaping Dualism" The Future (Rapture or Glory)

4. "Victorious Eschatology"

Kings Ministry •In the Kingdom •With a personality •Has a dream

Fills the great commission And the great commandment

Session 2. The Nature of God Jesus came (to bring us "life")

I am the door: by me if any man enter in, he shall be saved, and shall go in and out, and find pasture. The thief cometh not, but for to steal, and to kill, and to destroy: I am come that they might have life, and that they might have it more abundantly. Jn 10:9-10 KJV, Jn 3:16-17, Jn 6:33,51

The Philosophic god

Experience the personal God

Impassable – Unemotional...... Freedom Immutable – Never changes..... Conversation Omniscient - Knows all..... Seek one another Timeless – Knows the future..... I shape the future Sovereign – Controls all..... I take initiative

## "Force-ful" concepts of God (Big God little people) produce something:

- 1. Authority-based relationships (the premium is on obedience from the ants)
- 2. A legal approach to faith (covenants are contracts vs. relationships)
- 3. Lethargy (predestination - He's in control, why bother)
- 4. Stoicism emotions just get in the way (hide your emotions, God doesn't like them)
- 5. Sovereignty "God controls all" vs. God has the power to intervene in any way or time he chooses. Much of the future is left "open" to our stewardship.

## **Breaking Out of Determinism**

Fatalism, determinism, and predestination are discrete in emphasizing different aspects of the futility of human will or the foreordination of destiny

- From predestination, determinism, fatalism, defeatism, pessimism, submissive, passive, cowardly, lazy, resignation
- **To** bold, creative, innovative, powerful, inventive, resourceful, ingenious, industrious, imaginative, capable, resilient, entrepreneurial, hard-working

#### I'm no longer "waiting" - Planning my next move

I will give you the keys of the kingdom of heaven; and whatever you bind on earth shall have been bound in heaven, and whatever you loose on earth shall have been loosed in heaven. (Matthew 16:19 NASU)

We stop viewing the obstacles to assess the degree of waiting required. Instead, we move on to a view of life that focuses on the next move I make. No more victim mentality!

## God Loves Initiative – It Brings His Favor

God loves your initiative and willingness to co-labor with his vision so much that a few mistakes don't really bother Him. On the other hand, doing nothing does bother Him... he doesn't put his favor on passive people.

- Noah Finding God's favor is not a great mystery available only to a few. It's for you, too. Noah had three ingredients that brought the favor of God (Gen 6:8-9)
- 1. He was righteous right standing with God. Maybe not perfect, but forgiven
- 2. Blameless among the people He was honest, likable, productive... a good citizen
- 3. He walked with God not "for God," not "followed God," but "with God"
- Jacob's Initiative Jacob and his mother push initiative to ethical outer limits in contending for the favor of God. However, God's judgment ends up more on Esau than Jacob. Again, God loves those who cooperate with his plan even in their imperfections.
- Moses Moses takes this amazing initiative even farther. In Exodus 32-34 God is so mad at the Israelites he's ready to start over again with just Moses. However, Moses took the liberty to "seek the favor of God" and... reasoned Him out of it. That's a pretty high level of partnership in walking with God. It didn't happen once, either; it happened several times. Intercession can change certain aspects of God's intent.

### God Loves Initiative (continued)

Kings Walk with God - They don't subscribe to "God helps those who help themselves." What they really believe is "God helps those who help Him build the Kingdom."

**Moses' mother** didn't just throw him in the river. She put him in a water-proof basket where Pharaoh's wife would find him under the watchful eye of his sister... who recommend mom for wet nurse duty. High level of initiative, and it worked!

- **Joseph** didn't just wait for God's deliverance. He used every natural and spiritual gift at his disposal to work his way up, to effect the plan of God. It wasn't an accident of God's providence; it was everything Joseph could do, plus God's anointing.
- Hezekiah became ill and Isaiah prophesied his death in no uncertain terms (thus saith the Lord). Amazingly, however, Hezekiah still appeals to God for 15 more years, and before Isaiah has left the court, he returns to reverse his prophecy (2Kgs 20).
- **David** prayed that Bathsheba's child would not die because he knew there was a possibility God might extend mercy. The Lord didn't answer David's prayer, but that didn't keep a man after God's own heart from asking.

Our initiative has far more influence over circumstances and God than we've realized. You already know what God is doing... building his Church, the Great Commission, releasing Kings, etc. The question is, "What are you doing?" and God is the one asking.

### Session 3. The Nature of Man – Friend of God

Making the Transition (Maturing) from "Sheep" to "King"



**Kingly Leadership** – Helping people connect with their own unique vision & showing success by example **Servant Leadership** – Making people do what they don't want to do...... & showing success by example

#### From the Head

Obedient Unity (conformity) Submissive / Compliant Servant's heart

Humility / False Humility Meekness / Timidity Faithfulness / Stubbornness Principled / Ethical

#### From the Heart

Initiative / Assertive Unique Power / Authority Creativity / Originality / Ingenuity Resourceful / Visionary Boldness Enterprising Decisiveness Flexible / Inspirational

### The Nature of Man - About Your Heart

- God makes it brand new Ezek 36:25-27 KJV (also Heb 8:10, 10:16)
  - 25 Then will I sprinkle clean water upon you, and ye shall be clean: from all your filthiness, and from all your idols, will I cleanse you.
  - 26 A new heart also will I give you, and a new spirit will I put within you: and I will take away the stony heart out of your flesh, and I will give you an heart of flesh.
  - 27 And I will put my spirit within you, and cause you to walk in my statutes, and ye shall keep my judgments, and do them.
- Ps 37:4 Delight yourself in the LORD and he will give you the desires of your heart.
- Ps 20:4 4 May he give you the desire of your heart and make all your plans succeed.
- Ps. 37:31 The law of God is in his heart; his feet do not slip.

## Pursuing Your Heart - Jacobs Example (Gen 30)

#### 1. Acknowledge your heart's desire

But now, when may I do something for my own household? Gen 30:30

God wants to give you that which is your own.

And if you have not been faithful in what is another man's, who will give you what is your own? Luke 16:12 NKJV

2. Jacob is weaned from wages: "don't give me anything" vs. 31

#### 3. The business contracts

- The dream
- Quit his job
- Multiplies his wealth (via goats)
- Entrepreneurial creativity (Gen 30:37-42)
- 4. Results:
  - From 14 years at a low wage, changed 10 times (Gen 31:7)
  - To In 6 yrs "exceedingly prosperous" (Gen 30:43)

### How to Encourage Your Heart

Healthy envy – recognize your own call in others Follow my example, as I follow the example of Christ. (I Co 11:1)

... for in Christ Jesus I became your father through the gospel. Therefore I urge you to **imitate me**. (I Corinthians 4:15–16)

Join with others in following my example, brothers (Philippians 3:17)

You became imitators of us and of the Lord... (I Thessalonians 1:6)

We did this, not because we do not have the right to such help, but in order to make ourselves **a model for you to follow**. (II Thessalonians 3:9)

We do not want you to become lazy, but to **imitate** those who through faith and patience inherit what has been promised. (Hebrews 6:12)

It's OK to "serve others" until you find your vision (faithful in that which is another man's)

### "Making" dreams come true

- a. Changing my sleep dreams
- b. Changing real life (the nature of intercession)

... By adding the necessary resurrections after life's setbacks

'The kingdom of heaven is near.' 8 Heal the sick, raise the dead, cleanse those who have leprosy, drive out demons. Freely you have received, freely give. Matt 10:7-8

#### c. Changing "me" from servant to King

#### God wants to grant my heart's desire

At that time you won't need to ask me for anything, for you can go directly to the Father and ask him, and he will give you what you ask for because you use my name. You haven't tried this before, [but begin now]. Ask, using my name, and **you will receive, and your cup of joy will overflow**. John 16:22-24 TLB

# Session 4. The Future is Open Three Views of the Kingdom

#### Camp #1 - The future is bleak, the rapture is our hope.

Views itself as a holy but persecuted remnant in terms of the present. The enemy is in possession of many secular institutions, and the antichrist is behind the scenes manipulating events for evil. The newspapers are usually full of material to support this view. Camp #1 hearts are projected all the way up to heaven, and they are not available to build the Kingdom now, because everything in the present will be destroyed by future wars, famines, earthquakes, or by the Lord himself. In this camp my heart is positioned for hope in the rapture, and I keep it in neutral - "waiting" for the savior. This camp tends to avoid entanglement with the marketplace. Here's a verse I might use to distance myself from all the present carnality.

Their mind is on earthly things. But our citizenship is in heaven. And we eagerly **await** a Savior from there, the Lord Jesus Christ... Phil 3:19-20

#### Camp #2 - It's bad now but revival is coming.

This has largely been a position of the prophetic movement. Revivals, historically, and more recently in places like Toronto and Brownsville, remind us of God's ability to break out in power. So, we build our expectations around God's miraculous intervention and position our hearts to anticipate a revival in the future. Here's a verse I might use to point to God's future revival.

 Come, and let us return unto the LORD: for he hath torn, and he will heal us; he hath smitten, and he will bind us up. After two days will he revive us: in the third day he will raise us up, and we shall live in his sight. Hos 6:1-2

## Three Views of the Future Kingdom (continued)

#### Camp #3 – The Kingdom Is Upon You

- In this camp we see the Kingdom of God already established, and we see our job to expand it to fill the earth. It's not easy, because the enemy does hold some territory, but it's our job to take it back. We also have lots of very clear promises that we'll succeed. So we have this "we're winning" mentality, and our hearts are positioned in the present to make a difference.
  - Please hear this: We don't have to discount a coming revival or rapture; those are just not the primary focus of our hearts - we're no longer "waiting." We're no longer prophetic "doomsayers."
- The Kingdom of God is present on earth now. Those who can see it can expand it. My heart is positioned in the present to make a difference today. I'm back from the future; excited, empowered, and optimistic about the present. These are some of the verses I might use to point to the Kingdom of God.
  - But if I cast out devils by the Spirit of God, then the kingdom of God is come unto you. Matt 12:28 KJV

The Law and the Prophets were proclaimed until John; since that time the gospel of the kingdom of God has been preached, and everyone is forcing his way into it. Luke 16:16

- No, in all these things we are more than conquerors through him who loved us. Rom 8:37

# Session 5. The Role of Entrepreneurs, Creativity, & Capitalism (Servant to King)

### a. The promise to Kings (Friend of God)

John 15:15-17

5 I no longer call you servants, because a servant does not know his master's business. Instead, I have called you friends, for everything that I learned from my Father I have made known to you. 16 You did not choose me, but I chose you and appointed you to go and bear fruit — fruit that will last. *Then the Father will give you whatever you ask in my name.* 17 This is my command: Love each other.

Trust in the LORD and do good; dwell in the land and enjoy safe pasture. Delight yourself in the LORD and he will give you the desires of your heart. Ps 37:3-4

see also Ps 20:4, John 15:7-8, 14:13-14, 15:7-8, 15:15-16, 16:23-24

### b. The degree of difficulty

Enter through the narrow gate. For wide is the gate and broad is the road that leads to destruction, and many enter through it. 14 But small is the gate and narrow the road that leads to life, and **only a few find it**. Matt 7:13-14

#### c. Servants Substitute Obedience for Relationships

You do not delight in sacrifice, or I would bring it; you do not take pleasure in burnt offerings. The sacrifices of God are a broken spirit; a broken and contrite heart, O God, you will not despise. (*Ps. 51:16-17*) and (*Ps. 40:6-8*)

#### d. What We (servants) Think God Wants

- a. don't\_\_\_\_
- b. stop\_\_\_\_\_
- c. give up\_\_\_\_\_

"Give up the desires of your heart" Enjoy being a monk #1. I don't want to, #2 I can't

e. What is Spiritual Warfare – Guarding Your Well Spring – Heart's Desire Above all else, guard your heart, for it is the wellspring of life. Prov 4:23

#### f. When Guidance Goes Wrong

Servants – 1) blame God, 2) receive character, or 3) remain stuck Kings – expect to make mid-course corrections; they interact with God

#### g. Dreams Keep Us Young (What's your Dream; How can I help?)

Praise the LORD, O my soul, and forget not all his benefits — 3 who forgives all your sins and heals all your diseases, 4 who redeems your life from the pit and crowns you with love and compassion, 5 who satisfies your desires with good things so that your youth is renewed like the eagle's. Ps 103:2-5 NIV

# The One Question God Asks Every King

At Gibeon the LORD appeared to Solomon in a dream by night; and God said,

"Ask! What shall I give you?" 1 Kings 3:5 NKJV

...friends, if our hearts do not condemn us, we have confidence before God 22 **and receive from him anything we ask**, because we obey his commands and do what pleases him. 1 John 3:19-22

#### What is your "Joy Ahead"? \_

- ... who for the joy set before him endured the cross Heb 12:1-3 29
- "I tell you the truth," Jesus replied, "no one who has left home or brothers or sisters or mother or father or children or fields for me and the gospel 30 will fail to **receive a hundred times as much in this present age** (homes, brothers, sisters, mothers, children and fields-and with them, persecutions) and in the age to come, eternal life." Mark 10:29-30 (from New International Version)

#### What's Your Heart's Desire?

"This is the covenant I will make with them after that time, says the Lord. I will put my laws in their hearts, and I will write them on their minds." Heb 10:16 (8:10)

### Learn To Be Childlike - Ask

- Pretend (daydream, meditate)
- Play (act, practice)
- Dream (prophesy, proclaim)
- Shop till you drop

"In the last days," God says, "I will pour out my Spirit on all people. Your sons and daughters will prophesy, your young men will **see visions**, your old men will **dream dreams**. Even on my servants, both men and women, I will pour out my Spirit in those days, and they will prophesy." Acts 2:17-18

#### What to Ask – Live on 10%

Now to him who is **able to do immeasurably more than all we ask or imagine**, according to his power that is at work within us, 21 to him be glory in the church and in Christ Jesus throughout all generations, for ever and ever! Amen. Eph 3:20-21 ... and all peoples on earth will be blessed **through you** Gen 12:3

#### Choose Life - Seize initiative Josh 17:14-17

This day I call heaven and earth as witnesses against you that I have set before you life and death, blessings and curses. Now **choose life**, so that you and your children may live 20 and that you may love the LORD your God, listen to his voice, and hold fast to him. **For the LORD is your life**, and he will give you many years in the land he swore to give to your fathers, Abraham, Isaac and Jacob. Deut 30:19-20

### **Capitalism – the Hebrew Foundation**

- 1. Belief in one God the future is predictable, not confusion
- 2. Sense of identity created in His image; chosen for destiny
- 3. Purpose in life be fruitful and multiply responsibility
- 4. Land ownership from nomad to the promised "land"
- 5. Individual freedom removal of "slavery" mindset self-governing
- 6. Government based on the 10 Commandments
- 7. Reverence for God God is included in society
- 8. Sabbath rest, 7 feasts working with God
- 9. Honoring parents family values, inheritance
- 10. Property rights thou shalt not steal, contract law
- 11. Don't covet enjoy the fruit of one's own labor
- 12. Giving, tithes, and taxes honor God
- 13. Care for the needy parents, widows, orphans, and poor

# Capitalism Continued...

- 14. Accountability Godly values in society (healthy peer pressure)
- 15. Work earning what we eat and possess through labor
- 16. Covenants contract law
- 17. Limited government self-governing vs. a king
- 18. Lender, not a borrower economic value for ruling and reigning
- 19. Time is linear, not cyclic society / Kingdom can advance
- 20. Planning for the future goal-oriented instead of fatalistic
- 21. Inheritance leaving a financial legacy
- 22. Savings & frugality Pro 13:22, frugality for a better future
- 23. Capital separate from Self stewardship, holding loosely
- 24. Understanding people some wise / foolish; lazy / diligent
- 25. Prosperity God's people expect to be blessed via work & wisdom

Session 6: How Change Happens – From the heart Heart change vs. Information and motivation (Rom 7:15-16) Guard your heart, for out of it come the issues of life" (Pro 4:23) How hearts get programmed

Negatively – Offence or hurt in the context of hatred + vow ...for at whatever point you judge the other, you are condemning yourself, because you who pass judgment do the same things. Rom 2:1 and Mt 7:1-5 Positively – Picture of Destiny in the context of love + vow

- 1. Hope explore the desires of our heart
- 2. Faith Confirmation of Holy Spirit "substance" Heb 11:1
- 3. Initial progress "created for good works
- 4. Optimism see open doors and repeated success

Change as a lifestyle – Like a child (impressionable / changeable)

Result – in touch with our own hearts = intuitive creativity http://desire2destiny.org/2011-02-06-how-change-happens/

### Identify the Boundaries of your Heart (Pro 4:23)

Problem area – what you want to deal with, ceiling, repeated failure, limit

- a. Action
- b. Feeling
- c. Heart belief

#### **Replacement belief**

- a. Action
- b. Feeling
- c. Heart belief
- 1. When did you put on this Belief / Behavior?
- 2. What did you come to believe about yourself as a result of this event?
- 3. How has this affected you?
- 4. What is the belief you replaced this with?
- 5. How do you expect your Life to Change?

### Make a plan around your heart's desire

#### 1. Growing up spiritually – you have a will, desires, and a plan

Servants keep their hearts neutral to "obey" Kings share God's desires and engage their hearts with great passion

#### 2. God likes your initiative and Plans

To man belong the plans of the heart, but from the LORD comes the reply of the tongue. All a man's ways seem innocent to him, but motives are weighed by the LORD. Commit to the LORD whatever you do, and your plans will succeed. Prov 16:1-3 Prov 16:9, Ps 37:4-5, Ps 37:23-24

# 3. It's my responsibility to put together a plan around the desires of my heart's passion

**Religious spirit** – oppose your heart's desire (oppressive, life-killing bondage) **Living your dream** – alive, creative, prosperous, contagious, generous, and fun

#### 4. We "delight" to do God's will

6 Sacrifice and offering You did not desire; My ears You have opened. Burnt offering and sin offering You did not require. 7 Then I said, "Behold, I come; In the scroll of the book it is written of me. 8 I delight to do Your will, O my God, And Your law is within my heart." Ps 40:6-8 NKJV

### **Steps to Transformation**

(exercise for 1-2 months)

- 1. Make a contract with yourself (sign and date it) Specifically include the result you want, money, relationship, etc.
- 2. Make a list of daily actions (works) you will add to your faith to reach your contract
- 3. Give each action a value such that they total 100 when you do them all
- 4. Every night journal the changes you see occurring
- 5. Every night total your score for each action completed that day
- 6. Write in longhand in your journal
  - a. "These actions are my investment in reaching my goal of \_\_\_\_\_"
  - b. Write 2-3 positive affirmations that support you being doing or having the result of your contract
  - c. Rewrite them every night
  - d. Always do this just before you go to bed (meditative state)
  - e. Do morning meditations seeing yourself living the end goal and writing the affirmations on your heart
  - f. Record your dreams and what you understand about your dreams.

# Session 7. The Next Great (Intuitive) Idea



We are more than work, labor, job and \$/hr

# The Next Great Idea





### **Goals Are Spiritual**

1. Why have goals – Goals orient our faith and enable God to grant our desires; we become what we think about most of the time.

Unintentional goals – We all have goals. If we don't manage them they can work against us in the form of fear and doubt. (Job 3:25, Pro 10:24)

2. I like myself – Having goals requires an admission that your life has value to God

3. How a. List your highest values and priorities

b. List, then trash, your obstacles that stand in the way

- c. List your lifetime goals
- d. List 3-6 month goals
- e Share them with someone who will help you
- f. Review them and make adjustments as necessary

Formalize your goals into a list on which you can focus in prayer, and change as you go. The reason? Articulating your heart's desire is the process that releases creativity and innovation. Breakthroughs, ideas, opportunities, and innovations come to people with goals. It's a tangible expression of your faith.
## Creativity – From Idea to Reality

1. Get the picture – "everything" started as an idea in the desire of a heart Now faith is the **substance of things hoped for**, the evidence of things not seen. Heb 11:1

2. Put it in words – God speaks things into existence (so do we) Use "afformations" – word your goals as questions "Why am I able to multiply finances?"

3. Get to work – "Make it happen"

 4. Finish – Add whatever persistence is required to complete your dream but the people that do know their God shall be strong, and do exploits. (Daniel 11:32 KJV)

... but the people who know their God will display strength and take action. (Daniel 11:32 NASU)

Innovation—Creativity is a Godly process that anyone can learn. It starts with an idea that gets translated into words (goals) and spoken into existence by faith (with work and enough persistence to finish).

Session 8. Learning to Multiply (Breaking the Spirit of Poverty)

1. Spiritual Entrepreneurs – Start the Transition

Jacob moves from "Wage Slave" to Entrepreneur Gen 30:30

Gen 30:30-32

The little you had before I came has increased greatly, and the LORD has blessed you wherever I have been. But now, **when may I do something for my own household**?" 31 "What shall I give you?" he asked. "Don't give me anything," Jacob replied. "But if you will do this one thing for me, I will go on tending your flocks and watching over them

# Learning to Multiply – the Promise

God wants to prosper you beyond your needs to a place of abundance so that you'll be in a position to fully understand his nature (God is abundant and generous) "and" so that you be in a position to bless others.

How – checks are not going to start mysteriously appearing in the mail. You'll have to use faith, take risks, find an anointing for creativity, and you'll have to "work" diligently.

You'll be amazed at how God will multiply your efforts - 100 fold.

# Learning to Multiply – the Promise

- Gen 1:28 28 And God blessed them, and God said unto them, **Be fruitful, and multiply**, and replenish the earth, and subdue it: and have dominion over the fish of the sea, and over the fowl of the air, and over every living thing that moveth upon the earth.
- Gal 3:7-9 Understand, then, that those who believe are children of Abraham. 8 The Scripture foresaw that God would justify the Gentiles by faith, and announced the gospel in advance to Abraham: "All nations will be blessed through you." 9 So those who have faith are blessed along with Abraham, the man of faith. (refers to Gen 12:2-3)
- Gen 26:12-14 12 Isaac planted crops in that land and the same year reaped a hundredfold, because the LORD blessed him. 13 The man became rich, and his wealth continued to grow until he became very wealthy. 14 He had so many flocks and herds and servants that the Philistines envied him.
- Deut 8:17-18 But remember the LORD your God, for it is **he who gives you the ability to produce wealth**, and so confirms his covenant, which he swore to your forefathers, as it is today. (see also 1, 8-9, 12-13)
- Ps 105:37 37 He brought them forth also with silver and gold: and there was not one feeble person among their tribes. KJV (**Salvation, healing, Prosperity**)
- Matt 19:28-30 28 ...you who have followed me will also sit on twelve thrones, judging the twelve tribes of Israel. 29 And everyone who has left houses or brothers or sisters or father or mother or children or fields for my sake will receive a hundred times as much and will inherit eternal life. 30 But many who are first will be last, and many who are last will be first. (see Lu 18:29-30)

## Learning to Multiply - By Managing Your "Seed"

**Talents and Minas** 

Mt 25:14-30 Lu 19:12-27 "many things" + "happiness" "10 cities"

Matt 25:24 'Master,' he said, 'I knew that you are a hard man, *harvesting where you have not sown* and gathering where you have not scattered seed.' See 26

## Who is supposed to sow?

*I planted the seed*, Apollos watered it, but God made it grow. 1 Cor 3:6 6 NIV

# **Managing Your Seed**

2Cor 8:8-9 - For you know the grace of our Lord Jesus Christ, that though he was rich, yet for your sakes he became poor, so that you through his poverty **might become rich**.

### 2 Cor 9:6-11

#1 Sow generously vs.6
#2 You will have all you need + abound vs. 8
#3 Distinguish between Bread and Seed
Bread for food – my personal needs
Seed to the sower – what I have to sow (multiply, invest)
Harvest – what I have to give
#4 Increase your store of seed

2 Cor 9:10 - Now he who supplies seed to the sower and bread for food will also **supply and increase your store of seed** and will enlarge the harvest of your righteousness.

2 Cor 9:11 - You will be **made rich** in every way **so that you can be generous** on every occasion,

### Multiply – by Learning to Spend

- Lower class buy "stuff"
- Middle class use credit to buy "big stuff"
- Wealthy buy income-generating assets

## **Release Your Heart**

Matt 6:33 - But seek first his kingdom and his righteousness, and all these things will be given to you as well.

Living from paycheck to paycheck – isn't God's best

Living by faith (offering to offering) – isn't God's best either

"Give, and it will be given to you. A good measure, pressed down, shaken together and running over, will be poured into your lap. For with the measure you use, it will be measured to you." Luke 6:38

# The Seven Lies of Poverty

- 1. The resource pie is fixed
- 2. It's spiritual to be poor (and humble)
- 3. The Wealthy are arrogant
- 4. "God opposes the proud (Wealthy) but gives grace to the humble." James 4:6
- 5. God will automatically transfer wealth in the last days
- 6. Business people are not as spiritual as those in ministry
- 7. Priests have the vision, Kings have the provision

# How You Can Break the "Curse" of Poverty

Christ redeemed us from the curse of the law **by becoming a curse for us**, for it is written: "Cursed is everyone who is hung on a tree." He redeemed us in order that the blessing given to Abraham might come to the Gentiles through Christ Jesus, so that by faith we might receive the promise of the Spirit. Gal 3:13-14

# Mentality

- Accept the "favor" of God and look for the manifestation
- Courageous, creative, innovative, initiators, passionate, contagious
- Loving what you do, and getting paid for it

# Eyes on the Prize (See Pr 4:23)

#### Prov 4:23-26

23 Above all else, guard your heart, for it is the wellspring of life.
24 Put away perversity from your mouth; keep corrupt talk far from your lips.
25 Let your eyes look straight ahead, fix your gaze directly before you.
26 Make level paths for your feet and take only ways that are firm.

### 1. Devotions to set your heart and mind ("guard" your dream)

AM - List your day's dream (Goals can be measured) PM - Thank Him for the progress

### 2. Set your words to prophesy it into existence (Say what God says)

Abraham. He is the father of us all. 17 As it is written: "I have made you a father of many nations." He is our father in the sight of God, in whom he believed — the God who gives life to the dead and **calls things that are not as though they were**. Rom 4:16-17 NIV

#### 3. Keep your eyes on the prize (vision)

...all peoples on earth will be blessed through you. Gen 12:3 NIV

#### 4. Set your actions toward your dream (Take the initiative)

"Moses my servant is dead. Now then, you and all these people, get ready to cross the Jordan River into the land I am about to give to them — to the Israelites. 3 I will give you every place where you set your foot, as I promised Moses. Josh 1:2-3 NIV

See <a href="http://www.releasing-kings.com/Releasing\_Kings\_Newsletter-Postive-Mental-Attitude.html">http://www.releasing-kings.com/Releasing\_Kings\_Newsletter-Postive-Mental-Attitude.html</a>

# Session 9. Your Personal Dream

Seven Keys to get from your heart's desire to your destiny

I'm Prophetic (God and I talk) Friends Jn 15:15

## I'm Contagious

"Viral Missions" Self-sustaining disciples

### I Have a Mission

Bless the nations Turning money into ministry

I'm Moving Profits to Prosperity

Learning to multiply

and build wealth

# I'm Passionate

About the desires of my heart

# I'm Purposeful

Permission from God to pursue heart's desires

### I Have a Plan and a Product Blessing others with something of value

# Be Positive (Pro 4:23-26)

Manage your thoughts "guard your wellspring"
 Vs. expectations rooted in fear that bad things will happen.
 Make a list of what you want to have happen (your dream)

### 2. Manage your words (Prophetic words happen)

He is our father in the sight of God, in whom he believed — the God who gives life to the dead and calls things that are not as though they were. Rom 4:17 NIV I tell you the truth, if you have faith as small as a mustard seed, you can say to this mountain, 'Move from here to there' and it will move. Nothing will be impossible for you. Matt 17:20 NIV

### 3. Let your eyes look straight ahead (the best thing)

Ministry – All people on earth will be blessed through you Gen 12:3

### 4. Set your actions toward your dream

I will give you every place where you set your foot, as I promised Moses Josh 1:3

# Why Kings See Opportunity

... To him who knocks the door will be opened Lu 11:9-10

1. We expect good things from God

View ourselves as friends instead of sinful servants View God as relational and caring instead of the author of disaster See the future being bright, filled with opportunity

### 2. We knock on doors

If we don't hear God knocking on our door, we knock on His

For this reason I remind you to fan into flame the gift of God, which is in you through the laying on of my hands. 7 For God did not give us a spirit of timidity, but a spirit of power, of love and of self-discipline. 2 Tim 1:6-7

### 3. We network (knock on hearts)

The trademark of poverty is independence Kings work, network, then multiply Teamwork makes your dream work

## Plan a Valuable Product – That Blesses People

Poverty - "We have no value, our vision is worthless"

- Ministry my heart's desire, passion purpose goals... make money and make disciples by blessing people
- 1. Don't just save; Learn to sow in income-generating assets

2. Track your progress (be a steward) Develop your personal and business cash flow

3. Pick a path (see our interviews) Real estate, business, internet or network marketing, investing

4. Most common failure point – Forget to get help

Don't be too spiritual to manage money (it's the key to your ministry) Take the talent from him and give it to the one who has the ten talents. For everyone who has will be given more, and he will have an abundance. Mt 25:28-29

# Traits of People Who "Multiply"

And the word of God increased; and the number of the disciples **multiplied** in Jerusalem greatly Acts 6:7 (see also Acts 19:20, Col 1:6) But the word of the Lord continued to grow and to be **multiplied**. Acts 12:24 NASU

- 1. Manage (don't worship) your income-generating assets. They are your modern equivalent to talents that the Lord is inviting you to multiply.
- 2. Set your goals out for several years and then several decades, through the end of your life. Decide now what your inheritance goals are, to pass along to your children after you're gone.
- 3. Avoid excessive spending on items that don't generate income (cars, houses, boats, etc.).
- 4. Be courageous and wise regarding your finances. Invest in your passion. Activate your heart and your creativity. Get excited! Enjoy your work.
- 5. Be persistent. Learn the lessons from your failures and plan your resurrections.
- 6. Bless the nations; be generous and leverage your assets to help others.

# Session 10 Cash flow and a Business plan

#### How Do I Get My Dream off the Ground?

The first step is to have the conversation with God about what your dream is. The second is finding the wisdom and mentoring to make it happen. Start thinking about your dream in terms of the outline of a business plan given below. Christians are a little prone to get a revelation for an idea and not use wisdom to implement it; start before they have the right mentoring and planning. The four most important things to think about:

- 1. Is your spouse on board?
- 2. Do you have experienced mentoring?... documented in a business plan?
- 3. Do you understand the cash flow?
- 4. Are your personal finances covered while you start the business?

Business plans are normally written for banks or investors, to obtain start-up or operating capital. We should also use them to facilitate adding the details to our dream. Getting a good idea is just a beginning. We need to add the details to make our dream come true. Cash flow in Excel is one of your primary tools. Prove to yourself that your idea is profitable before your start. Prove to your spouse that starting a business is worth the time and effort so that you both agree.

# An Outline for a Business Plan

- 1.0 **Vision and Mission** Connect the theme between the desire of your heart, God's direction, and the nature of your business in a few paragraphs. Why is it "compelling"?
- 2.0 **General Company Description** Nature of business, goals, schedule, philosophy, description of industry. Factors that will make your company succeed. Describe legal form of ownership.
- 3.0 **Products and Services** Describe in depth your products or services (technical specifications, drawings, photos, sales brochures, and other bulky items belong in *Appendices*). What factors will give you competitive advantages or disadvantages? Examples include level of quality or unique or proprietary features. What are the pricing, fee, or leasing structures of your products or services?
- 4.0 Marketing Plan 1) Describe market research you have done that demonstrates buyers will want what you sell. What is the problem being solved by the product or service? What is the size of the potential market? Where is the specific opportunity / target? Who or what is the competition? How much market share do they have? 2) Describe strategies to promote, advertise, sell, and distribute your product. Why is your product better than the competition?
- 5.0 **Operating Plan** Where will your product be produced, cost of facility, quality control, inventory storage, suppliers required? Describe all legal and environmental requirements (zoning, permits, licensing, insurance, trademarks, patents, etc.) Describe staff, number of employees, training required, pay structure.
- 6.0 **Management and Organization** Who provides leadership in every area? Organization chart, board of directors, attorney, accountant, banker, consultants, and key advisors. Resumes of key people. Show how you will manage the business with cash flow. Find a mentor with specific experience and a start-up sequence coach for the launch phase.
- 7.0 **Financials** 1) Show your personal financial statement (assets, liabilities and cash flow). Demonstrate that your personal expenses are covered if you need to quit a job to start the business. 2) For the company, list start-up expenses, source and amount of start-up capital, and provide detail cash flow by month for 3 years that clearly shows start-up costs, monthly cash flow and point of breaking even. Describe ramp-up and schedule. Show how you will use cash flow as a management tool for alternatives for different scenarios. Talk to various possible outcomes... growth, delays, etc. and show ramification with cash flow on break-even date and profitability.

See also http://www.releasing-kings.com/Releasing\_Kings\_Newsletter-10-06-07CashFlow2.html

### Cash flow example

Cash Flow (12 months)																		
	Pre-Startup EST	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11
Cash on Hand (beginning of month)	0	0	1,441	3,903	6,538	8,269	10,222	11,356	13,571	10,730	12,270	14,836	12,910	14,171	16,757	14,831	16,906	20,550
CASH RECEIPTS																		
Cash Sales	0	13,576	13,837	14,535	15,116	16,628	18,023	18,605	20,349	20,930	23,256	26,744	20,930	23,256	26,744	26,744	30,814	33,140
Collections fm CR accounts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan/ other cash inj.	5,000	0	1,000	2,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH RECEIPTS	5,000	13,576	14,837	16,535	15,116	16,628	18,023	18,605	20,349	20,930	23,256	26,744	20,930	23,256	26,744	26,744	30,814	33,140
Total Cash Available (before cash out)	5,000	13,576	16,278	20,438	21,654	24,897	28,246	29,961	33,920	31,660	35,526	41,580	33,841	37,427	43,501	41,576	47,720	53,690
														_				
CASH PAID OUT																		
Purchases (merchandise)		11,675	11,900	12,500	13,000	14,300	15,500	16,000	17,500	18,000	20,000	23,000	18,000	20,000	23,000	23,000	26,500	28,500
Purchases (Specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Purchases (specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Gross wages (exact withdrawal)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Taxes&revenue collections	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outside services(other start-up	150	70	75	70	60	50	60	60	60	60	60	60	60	60	60	60	60	60
Supplies (office & oper.)	0																	
Repairs & maintenance	225	35	35	30	25	25	30	30	30	30	30	30	30	30	30	30	30	30
Advertising	100																	
Car, delivery & travel	50	<mark>140</mark>	150	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Accounting & legal	0																	
Rent	2,750	0	0	1,000	0	0	1,000	0	0	1,000	0	0	1,000	0	0	1,000	0	0
Telephone	100	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Utilities	55	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Taxes (real estate, etc.)	600	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	300	0	300	280	280	280	280	280	280	240
wheelbarrows(raincoats and boots)	0	0	0										0					
Other (specify)salaries	0	150	150	150	150	150	150	150	150	150	150	150	150	150	150	150	150	150
other (specify)stationaries	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous	100	<mark>65</mark>	65	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50
SUBTOTAL	4,130	12,135	12,375	13,900	13,385	14,675	16,890	16,390	18,190	19,390	20,690	23,670	19,670	20,670	23,670	24,670	27,170	29,130
Loan principal payment		0	0	0	0	0	0	0	5,000	0	0	5,000	0	0	5,000	0	0	6,000
Capital Purchase(generator and electrical wires)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other startup costs	750	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Reserve and/or Escrow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Owners' Withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	4,880	12,135	12,375	13,900	13,385	14,675	16,890	16,390	23,190	19,390	20,690	28,670	19,670	20,670	28,670	24,670	27,170	35,130
Cash Position (end of month)	120.0	1441	3903	6538	8269	10222	11356	13571	10730	12270	14836	12910	14171	16757	14831	16906	20550	18560

# Session 11: Managing & Marketing the Dream Five Jobs of a Manager vs. a Leader

### 1. Cost / Finance ... "cost overruns" always happen!

- Understand funding / banking. When and how to get start-up / operating capital
- Manage the contingency for capital and operating expenses (cash flow)

## 2. Scope / Vision

- Define your values, passion, purpose, goals, and communicate them
- 3. Schedule / Roadmap ...because delays are common
  - Expect to define work-arounds and schedule contingency
  - Manage the growth and expansion

# 4. People / Team

- Connect them to their dream (find the synergism with your dream)
- Employees are every company's greatest asset

## 5. Christ / Kingdom

Connect your company with its Kingdom purpose

# Christ in Your Company & Your Company in Christ



www.Releasing-Kings.com #11

# Marketing the Dream

- RELATIONSHIPS Your business dream is directly connected to you.
   Marketing the dream mostly involves marketing YOU.
- Its a well-known fact in the sales world the prospect buys the salesman FIRST. If they believe and trust you, they're very likely to buy what you're selling.
- Large companies have huge marketing budgets. You don't. How can you compete and carve out a niche in the community?
- The answer? By BRANDING yourself. That is, creating your favorable image and reputation. Hershey, Dell, Blackberry, Google, McDonalds, Apple. When you hear the names of these international companies, instantly you have an image in your mind who they are and what they do. These companies have spent millions to create their image.
- You can do the same thing in your business community create a BRAND of you.

### Twelve things you can do to create your BRAND:

- 1. Create demand for your product or service by means other than advertising.
- 2. Be known as a top notch individual. (This creates confidence)
- 3. Deliver a quality performance EVERY TIME. (This develops your reputation)
- 4. Establish yourself as an EXPERT.
- 5. Be a leader. (Leaders are made, not born)
- 6. Be an innovator. (Don't be afraid to try something different)
- 7. Be a resource. (Do something to help someone else)
- 8. Set the highest standard. (This separates you from the competition)
- 9. Be consistent. Always.
- 10. Be positive. Always, especially about your competition and customers.
- 11. Deliver what you promise, and more.
- 12. Have confidence in yourself.

When you do these things consistently, over time, people will begin to talk about you in a positive way. Only YOU can create your brand.

**REMEMBER:** What you say about yourself is brag. What others say about you is your reputation.

# **Frequently Asked Questions**

### Mentors

- 1. How do you find mentors?
- 2. Do mentors need to be Godly people?
- 3. What if I can't find a mentor? Is there someone that can help me with this?
- 4. Do mentors need to be in the same geographic area?
- 5. What do I do if those with the skills I want to develop don't have time or interest in mentoring?
- 6. I am a pastor. Are you saying that I can't mentor business people? If not, what do you see as my role with business people in my church?

## **Kings and Priests**

- 1. If I am a King, what is my relationship/responsibility to the local church?
- 2. Do I have to be one or the other, or is it possible to be a priest to the Lord and a King in the marketplace?
- 3. I have a lot of misconceptions from the past that affect how I see myself. Your teaching has opened my eyes to this but I need a deeper level of help to get set free from my mindsets that I might not even see yet. What would you suggest?

## FAQ's continued...

## **Dreams and Vision**

- 1. What if I honestly don't know what my dream or vision is? How do I get one or know what it is?
- 2. Can someone help me understand what my dream is?
- 3. I have all kinds of dreams, but everything requires money to get started. How do I get the initial money to get started on my dream?

## **Responsibilities and Obligations**

- 1. I have so much debt that I can't even envision getting out of debt, let alone thinking about incomeproducing assets. How can I get out of debt?
- 2. I have a dream, but it would be very hard and costly to make it happen. I would be glad to do it if I was single, but I have a wife and kids, and this will take a huge toll on all of their lives. What would you advise?
- 3. I have looked for good paying jobs forever, but the only job I have been able to get barely keeps food on the table. We do not spend money on any luxuries, but I am in a vicious circle of work long hours, pay the bills, and work more long hours. How do I break out?

# Networking

1. Some people can network naturally, but I am not good at that at all. I have tried to reach out, but it always dries up. The only contacts I have are the few people I work with daily. How can I learn to network successfully?

# Networking Kings – why we're Here!



www.Releasing-Kings.com

# Actions for Kings

#### 1. To lay a foundation

Go to <u>www.releasing-kings.com</u> Sign up for our free email newsletter Look at the 4 free reports Order copies of the books and give them to entrepreneurial personalities

2. Personally - What's your heart's desire? 1 Kings 3:4-5

3. Learn to spend on income-generating assets (why you save) (instead of houses, cars, boats, swimming pools, vacations)

- Start a business
- Invest
- Buy real estate
- Network Marketing (direct sales)
- Spend time with contacts in the above areas (See Website)

Pursue your vision for ministry / generosity

### 4. Spread the Word

- Bible study with our book "Releasing Kings"
- <u>http://www.releasing-kings.com/Starting-a-Group.html</u>
- Start a ministry to equip and release Kings "Outside" local church

# "How to" for Pastors What I can do to release Kings in my Church?

#### Spread the concept of the Ministry of Kings – it's contagious

Give copies of Releasing Kings to the entrepreneurial types in the church Preach the theological foundation discussed in Part 2 of the Releasing Kings Preach the practical application in the marketplace – business, government, communications, the arts, education, etc. Give examples of success stories (ministry outside the church in the marketplace that complements the church by expanding the Kingdom) e.g. The Passion by Mel Gibson

### Host or attend a conference on Releasing Kings

#### Identify a leader for those with an entrepreneurial calling – a leader of Kings in your local church

- 1. Encourage him to network with other Kings Subscribing to the Releasing Kings Newsletter Attending a Marketplace Ministry conference Participating in the conference calls Starting a training session in your local church to help people connect with their marketplace dream
- 2. Ask him to develop a network of Kings in your local church
  - Challenge them to add a ministry plan to their business plan Pastor their employees Evangelize their customers Identify ministry projects for their church, city, or missions opportunity they can fund and manage
- 3. Encourage them to mentor a group of young people

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## John's Engel Scale

- Atheist I don't think God exists -7
- Agnostic God may exist, but I don't know him -6
- Empty I feel a void in my life -5
- Curious I'm interested in finding out about Jesus -4
- Touched I've experienced something in the presence of God -3
- Informed I understand the Gospel -2
- Repentance I want to be forgiven and free -1
- 0 Salvation I invited Jesus into my heart
- Baptized I got Water baptized +1
- +2 Filled I received the Holy Spirit
- +3 Set Free I've overcome sinful habits
- +4 Church I feel part of a congregation
- +5 Gifts I'm recognizing and using my gifts
- +6 Stewardship I'm free to give money
- +7 Leadership – I'm carrying responsibility
- +8 Kingdom I've found my mountain/occupation/ministry

**Point** – no matter where people are, they will move toward God if they experience love from me and the power of the Holy Spirit from God... through me. Matt 10:18-19, Acts 9:15... to Kings www.Releasing-Kings.com